Consumer Emotional Needs in Textile, Clothing and Fashion Design

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Abstract

This study investigated the emotional impacts of textiles, clothing, and fashion design products. A framework highlighted the main aspects affecting consumers' emotions and psychological state. This model was based on three factors: Product, Consumer and Society. These aspects were concluded after analysing and categorising emotions adopted by researchers in textiles, clothing, and fashion design areas. Factors dominating each aspect of the three were identified. A comprehensive list of emotions was developed and employed by designers and researchers. Moreover, lists for each area studied and explored were developed. This study's outcomes will be supportive and informative for textile, clothing and fashion designers and researchers as they will use the developed groups of emotional impacts based on clear and comprehensive understanding. **Keywords:** Attitude, Behaviour, Consumer, Emotion, Psychology.

INTRODUCTION

The design process comprises a sequence of steps, starting with problem identification and then investigating it to ideate possible solutions to select one of them. The following step is to develop a prototype, test it in its context, and finally edit or improve the design to finalise it. For textile, clothing, or fashion design, designers must consider consumers' needs, demands, wants and motivations, including a product's functional, aesthetical and expressive features throughout the design process (Lamb & Kallal, 1992).

Research studies found that design's "emotional" aspect, including textiles, clothing, and fashion design, drives consumers towards or against a product (Davis, 2015; Jiang, 2021; Kim et al., 2020; Kim et al., 2005; Moody et al., 2010; Park & Kim, 2008). The emotional value encompasses the consumers' psychological attitude before, after or during the use of a product, which would be evoked by either the product's functional or aesthetical features. Consequently, they significantly impact the manufacturing processes, including design practices for identifying a product's qualities that induce specific emotions. Therefore, designers target emotional effects based on several factors, including the expected consumer characteristics, preferences, and cultural associations. These emotional impacts could be obtained via design specifications.

The significance of textile products' emotional impacts was discussed by Dolan & Holloway 2016 because of their distinctiveness as the following skin and their ability to reflect individuals' status and personality. Therefore, these are considered means of transferring consumers' distinctiveness. This feature confirms its uniqueness for makers, i.e., designers, marketers, and consumers (Dolan & Holloway, 2016). The targeted emotional impacts of textile and apparel design are employed in the design process as a source of inspiration and creativity to solve a design problem by conducting factor analysis to relate and refer the attributes of the designed products to their psychological motives, encouraging consumers' purchase intention or forming a confident attitude. Therefore, designers consider these factors in the design processes regarding the design elements, principles, and materials.

Several research studies investigated factors affecting human attitudes and behaviour towards textile and apparel products. These research studies explored emotions evoked by the surveyed and analysed samples and designs. Therefore, identifying the range of emotions affecting

human response towards stimuli, i.e., textiles, clothing or fashion, was a core and pivotal process for researchers and designers (Van Gorp & Adams, 2012). However, these groups of emotions were found to be variable across research studies.

Since these research studies adopted the semantic terms used in its previous research work/s in which various series of phrases, expressions, and words were used, it was found essential to conduct a comprehensive and extensive analysis of these terms used in investigating the psychological associations with textile design items to identify the most reliable and consistent semantic terms to be used in future research studies. The textile designers would adopt it. Besides, the researcher has found that placing a range/s of emotions has been challenging in conducting research studies exploring emotional semantics because it is consumer and product-dependent, i.e., affected by the perceiver's personality experiences and cultural and learned associations. Therefore, it was decided to survey consumers' emotional responses to various products to identify their arousing emotions. Then, both ranges of emotions highlighted in previous research studies on one side and consumers on the other are investigated, analysed and compared.

In this study, the researcher explores potential applications of unconscious associations to express emotion and personality through design. It aims to analyse the semantic terms and expressions considered and identified by authors and researchers in the textile, clothing and fashion fields compared to other areas of design. Besides, the emotional impacts of textile products on consumers are explored and analysed. This approach identifies, classifies and categorises the appropriate terms relevant to the psychological effects of textile products. The concluded range/s of words would be efficiently and reliably used in future research studies and design projects to explain consumer response, attitude, and behaviour towards textile, clothing, and fashion products.

The value of current research lies in exploiting its findings to provide informative and knowledgeable psychological implications for researchers, designers, and students in textiles, apparel, and fashion design. Furthermore, it will equip them with adequate insights regarding the responsive aspects of their products to consider in their design process decisions.

Research Design and Approach

This study investigates semantic terms employed in textile, clothing, or fashion design areas by researchers concerned with consumer attitude and behaviour and used by the consumers themselves. Therefore, a qualitative research method, content analysis, was used to analyse research studies in these fields and consumers' responses to purchased products to spot and identify the terms and words used in this context. These analyses are focused on extracting the emotional terms used in studying or responding to textile products, namely fabrics, clothing and fashion.

Emotions in Academic Research

The researcher initiated this investigation by reviewing, studying, and analysing research studies in the explored areas, focusing on expressive values, terms and emotions. Therefore, the study will start with a literature review, assigning a section for each of the highlighted three areas, i.e., textiles, clothing, and fashion. This section, i.e., "Literature Review", focuses on all expressive, emotional, and psychological terms used in these studies.

Therefore, the first phase involved the contextualisation and triangulation of the argument; research studies exploring the emotional impacts of textile design and related industries were reviewed using the words/terms adopted by these studies. Scimago database listing journals from the data available in the Scopus® database- was used to find out the TEXTILE, CLOTHING, FASHION or DESIGN journals that could be reviewed and referenced in this study, such as Textile Research Journal, Journal of the Textile Institute and Clothing and Textile Research Journal. Search keywords in textile, clothing, and fashion journals included EMOTION, PSYCHOLOGY or AFFECTIVE. However, the search keywords in design journals were TEXTILE, CLOTHING, OR FASHION. As a result of the reviewing process, a total number n of 34 studies were found and believed enough for conducting

the purposed content analysis in the textiles field (n=5, 14.7%), Clothing area (n=16, 47%), and fashion field (n=13, 38.2%).

In the second phase, the terms and words found will be analysed in terms of classification, finding common and similar ones across different subareas/fields, the frequently used phrases, and identifying the significance and importance of each category and term.

Emotions in Consumers' Responses

Emotional responses to textiles, clothing, and fashion products were extracted from consumers' reviews. Therefore, compared to the research studies, this study explores the emotional reactions to the products after purchase and subsequently embeds them in the lists of emotions developed.

Collecting Consumers' Responses/Reviews

The reviews were collected from Amazon's online shop on clothing, fashion and textiles products. In this shop, the clothing category is included in the fashion department; therefore, they were considered two sides of the same coin. Two main areas were the concerns in this section: fashion/clothing and fabric. In the clothing category, three subcategories were searched, i.e. women's, men's, and sports-specific clothing. For women's and men's clothing, the five most frequently used subcategories by users were selected. In women's clothing, the following subcategories were employed: Women's Dresses, Women's Tops, Tees and blouses, Women's Pants, Women's Coats, Jackets and Vests and Women's Skirts. In men's clothes, Men's Shirts, Men's Fashion Hoodies and sweatshirts, Men's Outerwear Jackets and coats, Men's Pants and Men's Tshirts and tanks subcategories were used. In the textiles' emotions investigation, the fabric products were obtained from the Arts, Crafts & Sewing department, then Craft & Hobby Fabric, and the following filters were applied: Usage filter: Apparel, Item Form: Cut by the yard.

In all subcategories, the items were sorted by featured; then, the first ten items were investigated to analyse customer reviews. Therefore, 120 reviews were explored in this study (five subcategories, ten items per each main category of women's and men's fashion and clothing, ten items of Specific Sports clothing category and ten items of fabric by yard).

Analysis of Product Reviews

The collected reviews in the previous process were gone under the following analysis processes:

*Most frequently used phrases and words (for each item studied)

Two primary sources of the most frequently used words were taken into consideration. The first is scraping customers' reviews to find the most popular words. So, the reviews are scraped and analysed using an Artificial Intelligence platform, AIPKimola.com. This platform includes an Amazon Review Analyzer that can analyse and classify customer feedback or text data using a product's link. This app produces popular phrases and words found in product reviews. Therefore, for the identified products in the previous section, the link of each product was used and inserted in https://kimola.com/scrape-and-analyze-amazon-reviews to extract the popular phrases and words in customer reviews on each product. The second source is the section labelled "Read reviews that mention" in the reviews section of each product. This section provides the words customers most frequently express. Subsequently, A list of the most popular words and phrases is set in a document using those collected from the two sources.

Sentimental Analysis (for all items)

The collected data and words are analysed, passing through two stages. Firstly, the AIP https://kimola.com/cognitive is used to analyse and classify text data obtained in the previous step. This AIP groups words of similar roots, including emotional and non-emotional words such as location. Then, these words in common were processed by a sentiment analysis app, https://text2data.com/, to determine the expressive words most commonly mentioned by consumers/customers.

Academic vs Market Emotions

The final phase is developing the suggested lists of semantic terms that could be used in survey studies, design research, and projects. Since researchers recommended a short questionnaire to obtain accurate data from respondents, researchers and design managers will develop and adopt two lists of terms. The first will be a comprehensive, detailed list of emotional impacts; the other will be concise to produce a brief, effective data collection tool.

Finally, the researcher developed a conceptual framework for emotional design for textiles, clothing, and fashion products. This model classifies emotional impacts according to human needs and perceptions and identifies the levels of designer focus when designing a textile, clothing, or fashion product.

LITERATURE REVIEW

Several researchers have been concerned about and focused on the psychological impacts of textile, clothing, and fashion design products. Therefore, this section reviews previous research studies to analyse the terms adopted by previous studies concerned with the psychological impacts and impressions of textile, clothing, and fashion products on consumers. Moreover, product design and colour studies related to the investigated products are discussed.

Textiles-Emotions Association

A textile product is any item created by weaving, knitting, or felting. Textile or fabric design could be based on weave type or printed design. In this section, the researcher explores the psychological words and terms highlighted in research studies focused on textile design (see Table 1).

Kim S. J. et al. 2005 developed a textile indexing system to classify textile images based on human emotional responses towards their texture, colour, and pattern (Kim et al., 2005). Niinimäki, K. and Koskinen, I. (2011) investigated long-term relationships between product users to enhance the sustainable design approach in the textile and clothing field (Niinimäki & Koskinen, 2011). Davis, F. 2015 examined the relationship between textile Texture and Emotion by employing various methods of sample exploration. They believed an effective relationship exists between Expressed words towards textile texture and its role in communicating emotion. Moreover, the participants were asked to select the facial/verbal expression that would be found associated with the examined sample using a range of emotions. Later, the output of the survey study was analysed using the circumplex model of the effect (Davis, 2015). However, Saiki and Nam identified the overall emotional responses to the fabric sample (Nam & Saiki, 2011). Keith, S and Silies, M. 2015 studied Scottish heritage textiles and the designer's role in creating luxurious products reflecting traditional values (Brun et al., 2015).

Table 1 Emotional terms, words and expressions adopted in textile design in previous research.

Study/Author and Year	Terms adopted
Kim, S. J. et al. 2005	warm- cold, gay- sober, cheerful- dismal, light- dark, strong- and hard- soft, natural- unnatural, dynamic- static, unstable- stable, and gaudy- plain
Niinimäki, K. and	Love, makes me feel beautiful. Users' attachment to textiles and clothing products would be because of several reasons such as Connection to 'Self'/Personal
Koskinen, I. 2011	values, i.e. Expression of 'self', Uniqueness, Made for me and One's ideology
Davis, F. 2015	Positive and negative moods and relaxed and stimulated, Happy, Cross,

	Scared, Sad, O.K., Horrible, Worried, and Excited
Saiki and Nam	feel bad, feels alright, decent feel, fun, cosy, hideous, bland, grandma, 1950s, during the 1970s
Keith, S and Silies, M. 2015	Luxurious, traditional

Clothing- Emotions Association

Clothing/garment is a product used to cover the consumer's body. The emotional impacts found linked and associated with clothing or garment products in research studies are discussed in this section (see Table 2).

Davis, L. (1985) investigated the perception of clothing quality and aspects that affect consumer perception, including the quality of construction, fabric, notions, and design (Davis, 1985). Eckman M. et al. (1990) studied the criteria for women's apparel products that affect consumer purchase decisions (Eckman et al., 1990). The impact of brand name on consumer perception of apparel products was studied by Forsythe, S. 1991 (Forsythe, 1991). Abraham, L. 1992 reviewed consumer perception of the quality of apparel products, namely their extrinsic and intrinsic features. An expressive group of questions is the precise one relevant to the emotional aspect (Abraham-Murali & Littrell, 1995a). Fiore, A. 1992 studied the relationship between apparel products' intrinsic cues and their recognised quality (Fiore & Damhorst, 1992). Lamb, J. and Kallal, M. 1992 developed a conceptual framework considering user needs in apparel products. Functional, Expression and Aesthetic requirements were investigated (Lamb & Kallal, 1992). Hines, J. and O'Neal, G. 1995 investigated the importance of psychological factors in determining the quality of clothing products. In this study, the fabric was the best predictor of apparel quality (Hines O'Neal, 1995). Abraham and Littrell (1995) studied factors that affect consumers' perception of apparel products over time. Participants were asked to rate the examined samples measuring a range of aspects, including the following groups: fabric and garment construction, care, value, Style, appearance on the body, Individuality, and expression (Abraham-Murali & Littrell, 1995b). Forsythe investigated the perceived quality of apparel products. S. et al. 1996 expressions relevant to aesthetics are considered emotional and psychological rather than functional (Forsythe et al., 1996). Park and Kim 2008 classified experienced emotions during apparel shopping into Positive and negative emotions (Park & Kim, 2008). Wendy, M. and Sinha, Pammi, S. 2010 investigated the relationship between clothing trying and consumer mood and preference. Several clothing features and factors would be involved in evaluating clothing items (Moody et al., 2010). Lerpiniere, C. 2013 indicated the importance of the sentimental response and embodiment of worn items of clothing linked to our cultural and social conditions and status (Lerpiniere, 2013).

Davidson, H. 2016 explored the emotions evoked by graved textiles and clothing since the 19th century (Davidson, 2016). Rahman et al. 2018 studied apparel consumer behaviour. It could be believed that 'colour' and 'style' are the apparel evaluative criteria (Rahman et al., 2018). Ghalachyan, A. 2018 was concerned with consumer perception of sustainable fashion products. Intrinsic, functional, marketing and social-communicative attributes were investigated. However, social-communicative details include specifications related to the symbolic side of the products, which could be linked to product perception's psychological and emotional aspects (Ghalachyan, 2018). Rahman O. et al.(2019)considered style, colour, wardrobe coordination, and fabric as psychic cues in the investigation (Rahman et al., 2019).

Table 2 Emotional terms, words and expressions adopted in Clothing design previous research.

fashionable, fits well, is appropriate for my age, has received

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	compliments from others, can be dressed up and down when required, covers up my figure problems, is a classic style, interesting colour, versatile. Regarding Individuality, the subjects evaluated the samples explored in terms of Style: new, unique, and unusual
Forsythe, S. et al. 1996	attractive designs, good styling, Style looks good on the wearer, and the fabric feels good on the skin.
Park and Kim 2008	satisfied, pleased and excited, hostile and unhappy, New Style, just came out, new feature.
Wendy, M. and Sinha, Pammi, S. 2010	satisfaction, self-perception (of sociability, emotional stability, and dominance), coping with social circumstances and the wearer's feelings, self-consciousness, sociability and work competency.
Lerpiniere, C. 2013	cultural and social conditions and status
Davidson, H. 2016	Emotions discussed include pride, dignity, religious feeling, tenderness, and socially codified grief.
Rahman et al. 2018	Style
Ghalachyan, A. 2018	Uniqueness/Novelty, Fashionability, Suitability to Lifestyle, and Values
Rahman, O. et al 2019	style, colour, wardrobe coordination, and fabric

Fashion-Emotions Association

The satisfactory Style accepted, adopted, or approved by a group of wearers to become a trend of any category is recognised as "Fashion" (see <u>Table 3</u>).

Beaudoin et al. 2000 addressed the attributes highly considered by fashion leaders rather than followers (Beaudoin et al., 2000). Stead L. et al. (2004) developed an electronic platform integrating technology and fashion, concerned with expressing and visualising emotional impressions in fashion apparel design (Stead et al., 2004; Stead, 2005). Cho, H. and Lee, J. 2005 concluded that emotional descriptors describe fashion trends (Cho & Lee, 2005). Park E. et al. 2006 explored the impact of consumer fashion experience on impulse buying. Fashion involvement had a positive causal effect on positive emotion (Joo Park et al., 2006). Tillotson J. 2009 examined a project concerned with developing a responsive fashion that can be modified with feeling and form a healing platform producing olfactory experiences (Tillotson, 2009). Miller K. 2013 studied the hedonic customers' perception of various types of fashion products, i.e., fast fashion, luxury, and knock-offs/replicas; several expressions represented hedonistic consumption (Miller, 2013). Dhurup, M. 2014 confirmed that retailers should consider consumers' positive emotional state to support

and enhance impulsive buying by advocating indulgent experiences (Dhurup, 2014). Hyosun An & Inseong Lee 2015 investigated Asian women's needs for fashion design by upgrading the Functional, Expressive and Aesthetic emotion model FEA and categorising 25 pairs of adjectives demonstrating emotional impacts according to the areas of this model(An & Lee, 2015). Katherine Townsend et al. 2017 adopted the expression "emotional fit" to express the importance of balancing design specifications with the wearer's needs.

Moreover, it was confirmed that the developed approach would maintain a stable wearer-centred design that considers their body and cultural needs (Townsend et al., 2016; Townsend et al., 2017). An, H., & Park, M. 2018 analysed words and expressions used to describe fashion design products, focusing on the relationship between design elements and their emotional impacts (An & Park, 2018). A study conducted by Wang, W. 2018 investigated interactive clothing reflecting human emotion (Wang et al., 2018). Giri et al. (2018) analysed consumer emotions towards fashion brands, namely Zara and Levis, employing feelings and words to express customers' sentiments on Twitter (Giri et al., 2018). Rahman et al.(2019) conducted a comparative study between fashion innovators and non-innovators regarding the evaluative cues of apparel products (Rahman et al., 2019). Kim, Y. and Sullivan, P.2019 investigated engaging fashion brands' customers through emotional branding. Four significant strategies were proposed for better achieving emotional branding (Kim & Sullivan, 2019). Heinze L. 2020 highlighted the role of emotional labour in transferring the fashion design industry to sustainability (Heinze, 2020).

Table 3 Emotional terms, words, and expressions adopted in fashion design's previous research.

Study/Author and Year	Terms adopted
Beaudoin et al. 2000	colour, attractiveness, fashionableness, brand name, Appropriateness for the occasion, and choice of styles
Stead, L. et al. 2004	Acceptance, Fear, Surprise, Sadness, Disgust, Anger, Anticipation and Joy
Cho, H. and Lee, J. 2005	Exaggerated, Geometric, Charming, Elegant, Classic, Retrospective, Fresh, Ethnic, Futuristic, Mystic, Modern, Simple, Romantic, Fun, Technological, Minimal, Innocent, Splendid, Free, and Natural. Sweet, lovely, feminine, sensual and girlish were stated in another group. ('active', 'antique', 'classic', 'clean', 'conservative', 'cool', 'feminine', 'mannish', 'psychedelic'), besides the 10 descriptors showing the highest frequency quotient ('ethnic', 'free', 'futuristic', 'innocent', 'natural', 'modern', 'mystic', 'simple', 'splendid', 'technological'
Park, E. et al. 2006	excited and satisfied, latest Style, dressing smartly, fashion VS comfort, offering a new experience, new feature, just came out.
Tillotson, J. 2009	wearer's condition and well-being

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Miller K. 2013	fantasy, dreams, aesthetics, Fun, excitement, love, desire, or beauty
Dhurup, M. 2014	being free and rewarded, amusing, delighting, enthusiastic and joy
Hyosun An &Inseong Lee 2015	'soft–hard', 'feminine–mannish', 'light–heavy', 'clean–dirty', 'natural– technical',
	'warm-cool', 'delicate-rough', 'fluid-stiff', 'bright-dark', 'shiny-rusty', 'young- adult', 'funny-serious'. 'appropriate-inappropriate', 'multicultural-traditional', 'global-local', 'new-old', 'modern-classic'. 'fit-baggy', 'complex-simple', 'vivid- neutral', 'unique-ordinary', 'dynamic-static', 'brave-shy', 'edgy-safe'
Katherine Townsend et al. 2017	wearer needs, cultural needs
An, H., & Park, M. 2018	Coordination, Style, Basic, Customised, Fabulous, Pretty, Pointy, Trendy, Charming, Big, Simple, Classic, Popular, Luxurious, Cute, Concerned, Unique, Fresh, Perfect, Formal, Functional, Chic, Matching, Smart
Wang, W. 2018	arousal; excitement; joy; fun; composure; laziness; sadness; anger
Giri et al., 2018	Joy, sadness, anger, surprise, fear and disgust
Rahman et al. 2019	style, colour and fabric
	I.

DISCUSSION

Emotional impacts adopted, explored, investigated, or surveyed in the previous research literature are analysed to examine the impressions and emotions linked to the investigated products, classify them, and study common and significant images, emotions or sentiments for the area/s of the current study investigation.

Classification of Emotions related to Textiles, clothing, and Fashion

All sentimental values explored previously by researchers were investigated. Seven emotional groups were found in responding to the studied area, which was classified as Product, Consumer, and Soc. The Product category was sub-classified into Physical properties, Usability, Aesthetics, and styling. The consumer category encompasses impressions and emotions relevant to the self-including the purchaser's self-perception, beliefs, and values. However, the social emotions groups are those related to others' recognition of the item being explored and its place of use. A category of emotions group general was used to highlight the emotions used in textiles, clothing, and fashion design versus other products.

One of the apparent outputs was that the emotions employed varied across areas of study and among each area of research study. In other words, the terms/emotions used in conducting

research studies in one place, such as clothing, varied throughout the investigations. Besides, different areas employed various emotions.

Emotions Related to Textiles

The textiles field focused on aesthetic values, emotional impact, self-expression, beliefs, and values. On the other hand, usability, Style, and social aspects were discussed only limitedly (See Table 4). Researchers have limited concerns due to limited research studies in textiles.

Table 4 Product, Consumer and Society linked emotions for Textiles products and design.

	Product								mer	5	ciety
Physical properties		Usability		AESTHETICS		STYLING		SELF/ME		SOCIAL	
Aspect	Emotion	Aspect	Emotion	Aspect	Emotion	Aspect	Emotic	Emotion	Aspect	Emotion	Aspect
				-	plain			SELF/ME			
	- 1				Unique			Express myself			
					dark			Feel alright			
					light			Feel bad			
								Made for me			
								makes me feel beautiful			
								Beliefs and val	ues		
								decent feel			
								Express my ideology			

Emotions Related to Clothing

Table 5 shows that the range of emotions researchers consider is significantly more comprehensive than that of the textiles area. Moreover, some categories were not explored in the textiles but are investigated here. The terms "New" and "Unique" are employed. Apparel style is adopted and associated with words such as GOOD, Classic, NEW and UNIQUE. The term "APPROPRIATE" and looks good was used in association with several words. The SELF-impression, i.e., a person's perception of self, was a concern of the researchers in these studies.

Furthermore, the clothing's significance, relationship with others, and place of usage were highlighted in the clothing studies. Notably, the textile studies should have investigated this emotion in the "Social" category. Seeing more feelings adopted in clothing studies than in textiles is interesting. This would be because of the wide range of usability, usefulness, and expressiveness that consumers should consider due to the significance of clothing and apparel's use.

Researchers have investigated a considerable range of emotions in the clothing products design field compared to the textiles area.

Table 5 Product, Consumer and Society linked emotions for Clothing products and design.

	Polisi							Consume		SHOW		
Physical properties:			Unddity	AESTHETICS -			SEVLING	REENIME			HOCIAL	
Vypact	frome:	Alapsin	Sterion.	Agen	Emprison	Aipen	Exprise	Enerios	Amprox	Examine:	Акрия	
Weis	Trace		copelitity	Dirigs	abactes	Sole	Gent	Own	intege	Agengriés	screed exame	
Whele	futs good on the skin		drawal up, deve when required	Duige	201	Spb	cheek	Appropriate	tier age	Appropriate	the operate occasion	
			Uselid	oone.	Interesting:	Strie	of shape .	Appropriate Looks good	to prove	Appropriate	for winds	
		France	New	colone	900	Style	New just care out	Appropriate Colones	personality manach wall	Appropries	for parad	
			Vensils			Sylv	Unique	Appropriate_Balevers	army takenyle	looks good social	to other people, has receive antiplement from others, recognition/respect	
		Fig.	well			Style	would be worn	Leids good on my hody, type	Style	codified grief	Andello:	
						1		Appropries	religious theting		Toko	
								Appropriate	Value	10		
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								amerup	my figure problems	II.		
								Againty		le control		
								tiel good about	selfi soturni given sonikleton			
								banage as ellistered to	reduct my own promises			
								Arrahamer	self-perception			
								speciated stability	на репирам			
						_		of sociability	self-paragrise	17		

Emotions Related to Fashion

Fashion studies were the highest in considering emotions of products made in this area, with around 50% of the total emotions found in the three areas (See Table 6).

Clothing and fashion areas were found to discuss product, consumer, and societal association aspects. However, there is a broader range of style associations and emotions in the fashion field. New subcategories were developed, namely: "New", "Gender", and "age" in the styling class, and the Culture group was created in the social group.

Table 6 Product, Consumer and Society linked emotions for Fashion products and design.

	Product:							Desumer	Society		
Physics	Physical properties Usability		safelity	A	ESTHETICS	5	STYLING		ELFIME	500	CIAL
Asport	Emotion	Augect	Emotion	Aspect	Emotion	Aspect	Enrice	Emetica	Aspest	Englin	Aspect
	overfort		olgy-safe		bright-dark	Style	mispa	brong five		appropriates one for the occurrence	
	Functional		Matching		definite rough		chases of styles	bring rewards	it :		CULTURE
	Technologica				Pisturistic		cheeic	brave-sky			global-leca
	sieff-band				Geometric		Dahimahlman	Innocest			Popular
	some				Minimal		modern classic	support the wome's well-being			
					natural technical		restrictions and	support the water's condition			
					Pointy		Trendy	Belives & 1	whee		
					shiry rarry		Baix		Mystic		
					striid-neutral		Ferral	1	conservative:		
					warm-cool		Tibac		See Straight of		
					Condingue		fit-baggy	-			
					finisi-strif		Big			1	
i)					200000000000000000000000000000000000000	Sept or	Reinspetive				
-)						NEW	100000000000000000000000000000000000000			1 1	
							JAIN GROW WAT	1			
9							new feature				
						1	new-shi	10			
						1	offering new exper-	ence			
							inine-wilsey				
						GENDER		-			
							girlish				
							Section				
							macnish.				
						AGE					
							young .				
		J.				1	adult	17.2		1 1	

Products Emotion VS Textiles, Clothing, and Fashion

In this section, the general emotions stated in the book "Design for Emotion" (Van Gorp & Adams, 2012) as the Emotions adapted from several studies, namely Russell,1980; Desmet, 2002 and Van Gorp, 2006 (according to (Van Gorp & Adams, 2012)) were used to review and analyse the emotions mentioned in the areas of this current study topic. Therefore, from sections 4.1 to 4.3, all emotions found significant for the present study were analysed; on the other hand, this section analyses the general emotions associated with Textiles, Clothing and Fashion. Fig. 1 shows the available emotions highlighted in this section. The diagram is based on low and high Un/Pleasant feelings and stimulation. In addition, intermediate feelings between both aspects were presented. At the bottom of the diagram, emotions relevant to products were given, and the ones adopted in current study areas were highlighted. On the upper part of the diagram, general emotions were investigated in textiles, and clothing and fashion design studies were listed.

In the light of comparing emotions mentioned in the "Design for Emotion" (Van Gorp & Adams, 2012) as the Emotions Relevant to Products with current study areas' emotions, it was found that the first of 53% of the total emotions found while the latter is for 47%. This means that a wide range of emotions was significant and not considered in the primary sources of product emotion referenced in this study.

Moreover, after analysing the product emotions cited in <u>Fig. 1</u>, it was found that common emotions between current study areas' studies and product emotions are around 28%. In other words, T, C and F researchers also discussed twenty-eight per cent of the mentioned emotions associated with products.

These findings address a signed note indicating the significant emotions being considered by researchers and consumers of T, C and F designs, making these designs/products meaningful regarding emotional associations. This output made developing a dynamic model an essential part of the design process and could be a practical guide for researchers and designers in these fields.

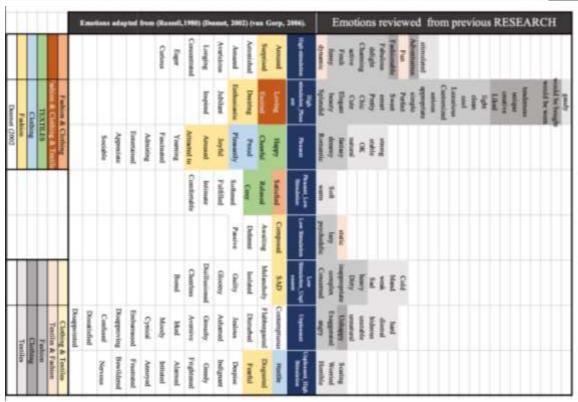


Fig. 1 Lists of emotions related to (Products) VS Textiles, Clothing and Fashion Products.

Common emotions between products emotions and T, C and F areas were found as follows: Aroused Loving Happy Satisfied Composed SAD Surprised Excited Cheerful Relaxed Desiring Proud Hostile Enthusiastic Pleasantly Disgusted Joyful Amused Attracted to Fearful. Although Loving and Excited were used in the three areas, Satisfaction was found to be used in both the Clothing and Fashion fields. The fashion area had the highest level of common emotions with the Products' emotions field. Significant emotions would be associated with T, C or F products rather than other design products due to their considerable nature and value.

Emotions Expressed by Consumers

The emotional expressions associated with textiles, clothing, and fashion products are obtained from an online shop that employs the processes discussed in section 2.2. The expressions found are listed in Table 7.

In comparing emotions used intuitively by consumers in their reviews, it was found that the ranges of words and phrases used are limited to those adopted in research studies. Moreover, some words were used by consumers significantly, which were not found in the research studies (highlighted in yellow in <u>Table 7</u>). In Product-related emotions, emotion accuracy is used in the physical proprieties of emotional impact; Super, wonderful and adjustable impressions are used in the Usability category, and Stunning, amazing and awesome are adopted in the aesthetics category.

In the product styling category, an updated impression is used. Vibrant and affordable impressions are found in the consumer category. Researchers should study expressions consumers use to set realistic questions reflecting realistic impressions.

Table 7 Product, Consumer and Society linked emotions for textiles, clothing, fashion products, and design responses by consumers.

		Pr	oduct				Cor	sumer		ociety
Physical properties		Usability		AESTHETICS		STYLING		SELF/ME		CLAL
Emotion	Aspect	Emotion	Aspect	Emotion	Aspect	Emotion	Emotion	Aspect	Emotion	Aspect
accurate		super	n'-	stunning	8	stylish	vibrant		1	37.17
		comfortable	comfy	anaving			affordable		2	CULTURE
		good		benetiful						
		wooderful		attractive						18
		adjustable		www	\$					
				bright						
_	_		-	аменоте		_	Belives & V	alues .	1	-
					NEW	update				
					GENDER					
-	\vdash	_	-				+		+	-
				2	AGE		- 5			-
	Emotion	Emotion Aspect	Properties Unability Emotion Aspect Emotion sxume super comfortable good wonderful	Emotion Aspect Emotion Aspect scurise super comfertable comfy good worderful	properties Usability AESTHETICS Emotion Aspect Emotion Aspect Emotion securate super stunning comfortable comfy smaring good benatiful wooderful attractive odjustable warm bright	preperties Usability AESTHETICS STI Emotion Aspect Emotion Aspect Emotion Aspect sturning confertable/comfy sturning good beautiful attractive adjustable bright awesome NEW GENDER	preperties Usability AESTHETICS STYLING Emotion Aspect Emotion Aspect Emotion stunning stunning comferable/comfy anazing good beautiful attractive warm bright assessme NEW update GENDER	Properties Usability AESTHETICS STYLING SEL Emotion Aspect Emotion Aspect Emotion securing securing super stunning styling properties of super styling stylin	Preparties Usability AESTHETICS STYLING SELF/ME	Preparties Uashility AESTHETICS STYLING SELF/MF SC

Emotional Framework for Textiles, Clothing, and Fashion Design

A model is developed to determine the aspects of textiles, clothing, or fashion design that could affect and guide designers in the design process and request solutions for the design process. (see Fig. 2). In this framework, emotions are controlled and affected by product, consumer, and social aspects. Consumer aspects involve features and qualities of self-esteem, self-image, beliefs, and values. The social element is affected by culture, place of use and others' recognition. Moreover, product features, including physical features, aesthetic attributes, usability, and styling, should be considered when affecting human emotions.



Fig. 2. A diagram of the developed model representing the aspects contributing to the emotional association between textiles, clothing, and fashion products.

CONCLUSION

This study found that textile, clothing, and fashion design products possess significant emotional impacts, which are believed to inspire designers to fulfil consumers' preferences, needs, demands, motivations, and aspirations. Three aspects were found to dominate the emotional impact expected by the consumer and consequently targeted by the designer, namely, the Product, Consumer and Society facets. When ranges of emotions were referenced and adapted from significant resources/research studies concerned with product emotion, there were standard, significant emotions among Textiles, clothing, and fashion studies. This output confirms the

significance of these areas of personality and existence in the art and design area. However, developing a circumflex represents an ideal comprehensive range of emotions relevant to Pleasantness and stimulation. However, textiles, clothing, fashion products, and industries are interrelated, and these fields should consider a standard wide comprehensive range of emotions in their design processes. It was concluded that independent Style and classes of emotions were evaluated by researchers in each field and among areas of design, namely textiles, clothing, and fashion. It is recommended that the comprehensive lists and framework developed in this study by designers and researchers be employed to focus on the expected emotions of consumers.

Limitations and Future Studies

This research study is based on analysing various research studies and resources investigating the emotional associations of textiles, clothing, and fashion products. Although ranges of emotions were obtained from these studies, surveying consumers' dynamic values towards these categories of products and comparing these emotions with the circumflex model represented (Van Gorp & Adams, 2012) is suggested for future studies.

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